



Growing Your Business Can Be As Fun & Easy As Giving Candy To Strangers: Tips for Creating Abundance through Heart-Centered Sales

Stan Holden

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Too many sales people are focused on the end result, the outcome?the close?and another notch on their gun! But, what if you approached “sales” from a heart-centered standpoint, with curiosity and playfulness, as though the world were your sandbox? What if you created relationships for no other reason than to help others and make new friends? I know what you are saying, "How can it not be about results when it comes to business?" The bottom line is important, but if you detach from this burden while you are creating relationships, you will find that the health of your bottomline will improve on its own!

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